

CARROLL COUNTY



CARROLL COUNTY GOVERNMENTAL COMPLEX

TERESA ISOM - DIRECTOR

DEPARTMENT OF SOCIAL SERVICES

October 6, 2021

Carroll County Board of Supervisors
605 Pine Street
Hillsville, VA 24343

Dear Board Members:

I am providing BOS Members with statistics and budget for the September 2021 Department of Social Services Board Meeting, held on September 21, 2021.

Please do not hesitate to ask any questions concerning the information provided.

Sincerely,

A handwritten signature in black ink, appearing to read "Teresa Isom".

Teresa Isom

605-8 PINE STREET • HILLSVILLE, VIRGINIA 24343-1404

(276) 730-3130

(276) 236-8008

FAX (276) 730-3135

LOCAL BOARD MEETING

**September 21, 2021
6:00pm**

- 1- Call to Order
- 2- Public Comments
- 3- Approval of Minutes of August 17, 2021
- 4- Agency Expenditures for August 2021
- 5- Benefit Program Supervisor Report – Renee Rutherford
- 6- Director’s Report
- 7- Scheduling of the Next Meeting
- 8- Adjournment

	2020 Jan	2020 Feb	2020 Mar.	2020 Apr.	2020 May	2020 June	2020 July	2020 Aug.	Sept. 2020	2020 Oct	2020 NOV	2020 Dec.						
Bland	15	6	11	32	11	12	4	15	21	13	14	16						
Bristol	140	111	142	217	98	80	105	130	132	137	137	116						
Buchanan	92	87	81	177	79	75	98	114	109	137	113	148						
Carroll	98	96	99	215	84	79	80	101	104	108	91	101						
Dickenson	60	62	49	124	56	50	73	90	80	88	85	87						
Floyd	38	43	52	78	35	28	37	43	53	53	49	42						
Galax	31	33	34	54	24	28	34	43	31	40	36	32						
Giles	46	48	60	91	31	54	59	63	80	79	54	61						
Grayson	50	43	51	87	38	47	35	67	43	67	67	56						
Lee	83	81	115	173	85	70	121	120	97	106	121	124						
Montgomery	190	168	191	317	186	136	143	215	182	237	181	184						
Norton	20	17	18	50	20	15	22	31	14	33	32	17						
Patrick	53	50	74	92	33	25	51	79	59	66	56	85						
Pulaski	115	136	155	219	100	107	103	131	148	179	179	161						
Radford	49	41	50	113	45	39	40	70	66	80	59	75						
Russell	126	102	119	199	88	68	114	127	120	136	121	103						
Scott	74	77	85	122	61	63	76	81	59	90	77	78						
Smyth	146	98	136	226	106	123	111	159	128	197	166	161						
Tazewell	198	154	210	279	159	145	177	229	206	232	237	248						
Washington	195	135	204	337	168	148	159	219	197	234	166	253						
Wise	166	156	192	383	188	124	156	222	232	246	200	199						
Wythe	128	92	118	233	100	80	85	129	135	173	128	159						

DSSLCERC

VA Department of Social Services

Certification

Sep 10, 2021

Period: AUG-21

DSS LASER Monthly Expenditure Certification

Date:

Due Date : the last day of the month for the prior month

Fips Code 0035

Expenditure Type	Reimbursable	Non-Reimburse	Undistributed	Total Expenditures
Administrative	0.00	0.00	115,804.56	115,804.56
Assistance	0.00	0.00	240,048.74	240,048.74
Purchase of Services	0.00	0.00	26,879.34	26,879.34
Other	0.00	0.00	0.00	0.00
Total:	0.00	0.00	382,732.64	382,732.64

By signing this report, I certify to the best of my knowledge and belief, that the report is true, complete, and accurate. I certify that all expenditures are necessary and reasonable for the performance of Federal and non-Federal awards and are adequately documented supporting expenditures claimed. I acknowledge and accept that all reported expenditures are subject to verification and audit.

Verified By :

Print Name Jessica Crofts
 Signature Jessica K. Crofts

DSS LASER Monthly Expenditure Reconciliation Certification

Expend Type	Sub Ledger	Total Expenditures	Differences
Administrative	115,804.56	115,804.56	0
Assistance	240,048.74	240,048.74	0
Purchase of Service	26,879.34	26,879.34	0
Other	0	0.00	0
Total:	382,732.64	382,732.64	0

By signing this report, I certify the expenditure data, as reflected above and entered into LASER for the stated period, have been satisfactorily reconciled between the systems that generated checks and LASER. All reconciling differences have been identified and the appropriate adjustments have been made. Upon request, explanations and supporting documentation for reconciling items are available for review.

Completed by LDSS Office Manager or Delegate :

Reviewed By LDSS Director or Authorized Designee :

Print Name Jessica Crofts
 Signature Jessica K. Crofts

Print Name Teresa Isom
 Signature Teresa Isom

Schedule of Board Actions of Carroll County Department of Social Services

Purchase Of Services

August 2021

Family Preservation	\$1,796.75
Child Welfare Substance Abuse Services	\$1,305.20
Home Based Companion	\$1,189.75
Independent Living	\$4,744.98
VIEW Supportive Services	\$2,086.29
VIEW Transitional Transportation	\$1,411.99
VIEW Transportation	\$2,619.18
Adult Protective Services	\$541.90

Salaries & Operations Reimbursements

August 2021

Expenditures

Operations	68,506.19
Salaries	<u>47,298.37</u>
<i>Salaries & Operations</i>	<u><u>115,804.56</u></u>

Reimbursements

Local	Information not received from the State as of 09/21/2021
State	-
Federal	<u>-</u>
<i>Subtotal Funding</i>	<u><u>-</u></u>

MINUTES
CARROLL COUNTY, VIRGINIA
Board of Social Services
June 15, 2021

Robbie McCraw Chairman of the Board, called the June 15, 2021 meeting to order at 6:01 p.m. in the conference room of the Carroll County Department of Social Services with a quorum present. Board members present were: Ms. Lynette Thomas, Mr. Christopher Felts, Ms. Susan Clark and Mr. Roger Cooley. Also present was Teresa Isom, Director of Carroll County Department of Social Services and Jessica Crotts, Administrative Services Manager of Carroll County Department of Social Services.

No one was present for public comment.

On a Motion of Ms. Thomas, seconded by Mr. Clontz, and unanimous vote, the Board approved as submitted the Board Minutes of the regular meeting on May 18, 2021.

On Motion of Mr. McCraw, seconded by Ms. Thomas, and unanimous vote, the Board approved the Administrative and Program expenditures and refunds:

Payroll: May 2021 - \$56,302.37; Administrative Expenditures: May 2021 - \$43,679.39;
Assistance Expenditures: May 2021 - \$253,986.87; Purchase of Service Expenditures: May 2021 - \$27,334.68.

The first order of business discussed during the Directors Report was informing the board members of four adoptions. A motion of Ms. Thomas, seconded by Ms. Clark, and unanimous vote the board approved the adoptions.

Ms. Isom notified the board of relisting the Family Services Specialist positions. It was reported at the last board meeting that some of the positions had been filled. However, one of the recruits called back and declined the position. Ms. Isom stated that as of today there were seven applications received. The board was also informed that there is an interview the next day for the front desk position.

Ms. Isom spoke to the board about the agency's current car shortage. Options of buying or leasing were discussed. Mr. McCraw asked Ms. Isom to speak to Mr. Martin the Finance

Director for Carroll County in regards to leasing vehicles. Ms. Isom informed the board that the reimbursement was higher than projected and that Thomas Brothers, the accounting program for the agency, is now closed for fiscal year 2021. Ms. Isom also discussed the agency will need to order three more computers for the new Family Services Specialist positions.

On a Motion from Ms. Clark, seconded by Mr. Cooley, having no further business, by unanimous consent the meeting adjourned at 6:40 pm.

The next scheduled meeting of the Board will be held on August 17, 2021 at 6pm.

Signed: _____

Robbie McCraw, (Chairperson)

Signed: _____

Teresa Isom (Secretary)

JLC

Typed: August 13, 2021

September 2021 Board Report

CPS:

Investigation: 4

Family Assessments: 15

Courtesy Cases: 2

New In-home Cases: 6

New Foster Care Prevention Cases: 1

Children diverted from entering Foster Care during a Child Protective Services Case: 14

APS:

Referrals: 23

Invalid: 6

Valid: 17

Long Term Care Screenings: 22

Completed: 11

FC:

JULY 2021 EXPENSES AUGUST 2021 PAYMENTS

Foster Care Services - \$149,934.32 – 61-youth served

1. Foster Care Placement – \$102,910.40 - 36 youth
2. Foster Care Child Care – \$3515.00 – 5 youth
3. Foster Care Clothing - \$1379.16 - 9 youth

4. Foster Care Education Services - \$37,679.76 – 6 youth

5. Foster Care Community Based Services - \$4,450.00 – 5 youth

Education services - \$9,100.50 – 1 youth served

1. Residential Educational Services - \$9,100.50 – 1 youth

2. Private Day Educational Services - \$0.00 – 0 youth

Residential Education – Parental Placement - \$33,248.52 – 7 youth served

1. Parental placement – educational services – \$33,248.52 – 7 youth

TOTAL - \$193,640.84

1. CSA cases effective 08-31-21 –

106 open CSA cases

80 foster care -

18 – Therapeutic foster care placement

15 – Residential Placement

31 – Locally approved foster home

14 – Fostering Futures Program

2 – Trial Home Placement

17 – Community Based Services

1- Special Education Placements presented by Carroll County School

0 - Private Day School placements

1 - Residential placements

8 – Parental placement

CSA Expenditure –

2021/2022 fiscal year

July 1, 2021 thru August 31, 2021 - \$364,899.08

2020/2021 fiscal year

July 1, 2020 thru August 31, 2020 - \$305,640.19

2019/2020 fiscal year
July 1, 2019 thru August 31, 2019 - \$267,682.83

2018/2019 fiscal year
July 1, 2018 thru August 31, 2018 - \$247,695.12

2017/2018 fiscal year
July 1, 2017 thru August 31, 2017 - \$377,982.62

\$31,786.64 put back into CSA

77 – Youth receiving Adoption Subsidy

29 - Foster Care Youth eligible for IV-E funding

28 - Youth w/foster care goal of adoption

19/20 Fiscal Year - \$3,797,483.97

20/21 Fiscal Year - \$3,441,627.76

F&C:

SNAP – 84

Medicaid – 20

TANF – 5

Child Care - 10

IVE Referrals: 5

FRAUD: prepared by: Jessica Hawks

August 2021

Referrals received 4

Investigation completed 3

Referred for prosecution 0
Administrative Disqualification 0
Court Decisions 0
ADH initiated 0
ADH completed 0
Disqualification savings 56,592.00
Total pending in court 18 \$109,214.32
Front end investigation savings 0

ABD:

SNAP - 38

Medicaid- 31

ENERGY ASSISTANCE: The cooling program has ended. We had a total of 332 applications completed.

ADMIN: Fleet: The Subaru had a battery replaced. The Elantra and the Rouge had four new tires put on this month.

Working closely with Eligibility on getting files purged to move more into paperless system.

CARROLL COUNTY SOCIAL SERVICES FY 2022

<u>PERIOD</u>	<u>TOTAL LASER EXPENDITURES</u>	<u>FED/STATE REIMBURSEMENTS</u>	<u>LOCAL</u>	<u>CSA ADMIN</u>
21-Jul	520,647.44	471,205.10	49,442.00	1,562.52
21-Aug	382,732.64			520.84 — one payroll
21-Sep				
21-Oct				
21-Nov				
21-Dec				
22-Jan				
22-Feb				
22-Mar				
22-May				
21-Jun				
FY 22 TOTALS	903,380.08	471,205.10 0.9	49,442.00 0.09	2,083.36
County Budget	5,102,362	4,694,289 0.92	408,073 0.08	16,187
Difference	4,198,982	4,223,083.90	358,631	14,103.64



Terry Woods
Animal Control Officer

Animal Control Office

605 -1 Pine Street
Hillsville, VA 24343
276-730-3011

September 30, 2021

Animal Control received 55 animal related calls, and 17 animals were taken into custody by animal control. 3 dog bites 1 wildlife call, 3 calls of livestock out.

Terry Woods

T.L. Woods
Chief Animal Control Officer
Carroll County

(276) (730-3011)

twoods@carrollcountyv.org

(276) (730-3004) – fax

DRAFT MINUTES

Galax-Carroll Regional Library Board Meeting Minutes September 20, 2021

The Galax-Carroll Regional Library Board of Trustees met on Monday, September 20, 2021, 4:30 p.m. at the Carroll County Public Library. **Attending** were trustees Felecia Bowman, Lee Chaffee, Janet Crowder, Mimi Leonard, Sarah Nielson, Mary Elizabeth Whartenby, regional library director Trish Fore, assistant regional library director Sarah Largen Terry, youth services coordinator Angie LeNoir, finance and records specialist Erin Morton, branch manager June Pike, and citizen Stephen Turner.

With a quorum present, Chairman Whartenby welcomed new trustee Lee Chaffee and called the meeting to order. On a motion made by Ms. Bowman, seconded by Ms. Crowder, and passed by the Board, **minutes** from the previous meeting of July 19, 2021, were approved as presented.

Carroll County citizen, Stephen Turner of Laurel Fork, was present to speak in support of and invite attendees to the Family Share program held at the Carroll County Public Library on Fridays at 10:00 a.m. Mr. Turner's passions include researching local family history and providing easier access to documents through digitization.

In the Financial Report, Library expenditures for July and August 2021 were reviewed totaling \$93,174.87, 12% of the budget spent to-date for 16% through the fiscal year. Scheduled staff vacations during the month of August may be a contributing factor to the slow start in spending. Budget lines that are already overspent include the Carroll advertising line in which funds were expended for a part-time custodian position ad in *The Carroll News* and the *Galax Gazette*, and the Carroll continuing education line with funds being utilized for a catalogers' training class which will be reimbursed by the Library of Virginia when the new federal fiscal year begins in October. The current GCRL Board checking account balance as of August 31 was \$177,489.53.

Ms. Fore provided trustees with an update on the completion of the COVID CARES sub-grant (\$40,447) and the upcoming American Rescue Plan Act (ARPA) sub-grant (\$21,946), both received through the Library of Virginia.

The Director's Report for July and August 2021 was included in trustee meeting packets. Average circulation for both branches combined was 8,515 items per month, (compared to 5,797 July-August 2020; and 10,739 July-August 2019) still lower than our usual numbers due to the ongoing COVID-19 health & safety precautions, but definitely increasing since the onset of the COVID-19 pandemic in March 2020. The print and audio-visual collection for both library branches combined now totals 78,498 items (compared to 74,707 July-August 2020). Patron visits for both branches combined, averaged approximately 5,294 per month (compared to approximately 1,105 July-August 2020; and 9,461 July-August 2019), with total regional library card holders at 15,662 (compared to 15,152 July-August 2020). Overall, statistics were lower **due to the ongoing COVID-19 pandemic, but they have slowly and steadily been increasing as time passes.** Ms. Fore enthusiastically shared a newly acquired report from Who-Fi, a service provided by the Library of Virginia, that will help the Regional Library capture wi-fi session statistics.

Other Unfinished Business

Ms. Fore requested and received an update from Mr. Buzz Wilmoth, project manager for J.G. Coram Construction Company. Mr. Wilmoth reported that the windows had finally been delivered and expects that the **third and final phase of roof repairs to the Galax Public Library**, will begin in mid-October.

The current status on **Strategic Plan** action step activities was presented to the Board, along with new action steps for the months of September through January.

New Business

With the recent resignation of trustee, Dr. Samuel Luague on July 15, 2021, there is a need to add at least one more trustee as an authorized check signer on the Regional Library Board Checking Account. Presently there are two individuals, Ms. Whartenby and Ms. Fore, listed on the signature card for this account. Discussion ensued between trustees about who was logistically most available to sign checks. Ms. Fore requested trustees consider

DRAFT MINUTES

the possibility of adding Sarah Largen Terry as a fourth person to the list of authorized signers to serve as an additional "safety-net" person who could sign in the event that Ms. Fore was unable to sign checks with one trustee, and two trustees could not sign checks together, then Ms. Terry would be able to sign with a trustee should that need ever occur. On a motion made by Ms. Crowder, seconded by Ms. Leonard, and passed by the Board, Ms. Sarah Nielson and Ms. Sarah Largen Terry were selected to be added to the list of authorized check signers on the Regional Library Board account.

Ms. Fore acknowledged that the Galax-Carroll Regional Library would celebrate its fortieth anniversary during next calendar year and asked trustees to be thinking about potential ways this occasion might be celebrated. Ideas included: anniversary novelty products; programs bi-monthly with the location alternating between library branches; programs that include a snack or refreshments; displays about Regional Library history; visits to Board of Supervisors and City Council meetings to highlight planned events; request local governments to make a Regional Library week proclamation; consider going fine-free to increase library usage and goodwill.

Ms. Fore asked trustees for permission to change the formatting of the Regional Library policy manual. No policy content or wording will be changed; the goal is to fashion a more user-friendly document.

The **next regular meeting** of the Library Board will be Monday, November 15, 2021, 4:00 p.m. at the Galax Public Library along with members of the Galax-Carroll Regional Library Foundation Directors. The purpose of this special, half-hour, joint meeting will be to continue brainstorming ideas that could be implemented to celebrate the Regional Library's fortieth anniversary. On a motion made by Ms. Bowman, seconded by Ms. Nielson, and passed by the Board, the meeting was adjourned at 6:01 p.m.

Respectfully submitted: _____, Secretary

Approved by the Board: _____, Chairman

BLUERIDGECROSSROADS

economic development authority

Carroll – Grayson – Galax Regional Industrial Facilities Authority

Carroll-Grayson-Galax Regional Industrial Facilities Authority

Regular Meeting Agenda

Monday, September 27, 2021

Time: 3:00 PM

Location: Crossroads Institute

1. Call to Order
2. Consent Agenda:
 - a. Minutes from the August 23rd Meeting
3. Treasurer's Report
4. Unfinished Business
 - a. SBDC Report
 - b. Wildwood Commerce Park
 - c. Director's Report
5. New Business
 - a. Announcements
6. Closed Session – Section 2.2-3711(A)(5) Code of VA, as amended – Discussion concerning a prospective business or industry or expansion of an existing business or industry where no previous announcement has been made of the businesses or industry's interest in locating it facilities in the community
7. Adjourn

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BLUERIDGECROSSROADS

economic development authority

Carroll – Galax – Grayson VIRGINIA

Carroll-Grayson-Galax Regional Industrial Facilities Authority

August 23, 2021 Minutes

Roll Call

- Mike Watson- Carroll County present
- Rex Hill- Carroll County absent
- C.M. Mitchell- City of Galax present
- Matt Settlemyer City of Galax present – arrived at 3:01
- Bill Shepley - Grayson County present – telephone
- Kenneth Belton- Grayson County present
- Tracy Moore- Carroll alternate absent
- Mike Larrowe- Galax alternate present
- Mike Hash- Grayson alternate present
- Others present-
 - Ginny Plant- Administrative Assistant
 - Nichole Hair- BRCEDA Director

Call to Order

Mr. Mitchell called the meeting to order at 2:59PM.

Consent Agenda

Mr. Belton made the motion to approve the consent agenda as presented. Mr. Larrowe seconded the motion, which carried unanimously.

Treasurers Report

Mr. Watson made the motion to approve the treasurers report as presented. Mr. Settlemyer seconded the motion, which carried unanimously.

SBDC Report

Ms. Hair informed the board that the SBDC needs approval of the Cash Match Certificate. She stated that the SBDC runs on a calendar year budget therefore, the budget needs to be approved as well. The CY 2022 budget has increased travel for trainings and conferences as well as the contractual line item which is for services provided by Chappell Business Strategies which is currently helping the SBDC

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BLUERIDGECROSSROADS

economic development authority

Carroll – Galax – Grayson VIRGINIA

Mr. Settlemyer made the motion to approve the Cash Match Certificate. Mr. Watson seconded the motion, which carried unanimously.

Mr. Watson made the motion to approve the SBDC CY 2022 budget as presented. Mr. Settlemyer seconded the motion, which carried unanimously.

The SBDC currently has 144 unique clients for the 2021 year which is usually around 120 per year. They are working with Chappell Business Strategies on existing businesses strategic planning and trainings. They are also working with GenEdge on business continuity as well as helping Galax with fulfilling the meals portion of a DHCD Covid-19 grant.

Wildwood Commerce Park

Ms. Hair reported that there is no new word regarding the AEP transmission line. They are working on easements and such. As soon as we get paperwork our attorneys will review it. The gas line is finalized except for some cleanup work. We are continuing to work with prospects.

Director's Report

Ms. Hair stated our marketing project did not receive funding from Virginia Tourism Commission. Mt. Rogers PDC did enter a contract with Creative Energy which will have a landing page for BRCEDA. We are working with the local tourism offices and Mr. Watson's team to gather information for that page. Strategic planning is on hold for the moment. VIAA is continuing theirs which we should be able to piggyback on. We are close to finalizing the LOC.

Announcements

With no further business, the meeting adjourned.

Respectfully Submitted - by Ginny Plant on behalf of Michael Watson, Secretary

C. M. Mitchell - Chairman

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BLUE RIDGE CROSSROADS EDA
BALANCE SHEET
AUGUST 31, 2021

ASSETS

CURRENT ASSETS		
REGULAR CHECKING ACCOUNT	\$	168,078.09
MONEY MARKET - GNB		328,197.08
DESIGNATED FUNDS-MARKETING		39,586.79
ACCOUNTS RECEIVABLE		36,300.00
GRANTS RECEIVABLE		125,000.00
LAND INVENTORY		13,290,000.04
		<hr/>
TOTAL CURRENT ASSETS		13,987,162.00
PROPERTY AND EQUIPMENT		
EQUIPMENT		33,178.75
OFFICE EQUIPMENT		1,553.15
ACCUMULATED DEPRECIATION		(22,505.10)
		<hr/>
TOTAL PROPERTY AND EQUIPMENT		12,226.80
OTHER ASSETS		
		<hr/>
TOTAL OTHER ASSETS		0.00
		<hr/>
TOTAL ASSETS	\$	<u><u>13,999,388.80</u></u>

LIABILITIES AND CAPITAL

CURRENT LIABILITIES		
ACCOUNTS PAYABLE	\$	133,689.66
DUE TO/FROM SBDC		6,523.12
GRANT FUNDS ADVANCED		102,931.80
INTEREST PAYABLE		16,667.50
		<hr/>
TOTAL CURRENT LIABILITIES		259,812.08
LONG-TERM LIABILITIES		
NOTES PAYABLE - MRPDC		164,793.18
NOTES PAYABLE - NBB		4,687,000.00
		<hr/>
TOTAL LONG-TERM LIABILITIES		4,851,793.18
		<hr/>
TOTAL LIABILITIES		5,111,605.26
CAPITAL		
FUND BALANCE		8,848,796.48
NET INCOME		38,987.06
		<hr/>
TOTAL CAPITAL		8,887,783.54
		<hr/>
TOTAL LIABILITIES & CAPITAL	\$	<u><u>13,999,388.80</u></u>

UNAUDITED - FOR MANAGEMENT PURPOSES ONLY

BLUE RIDGE CROSSROADS EDA
INCOME STATEMENT
FOR THE TWO MONTHS ENDING AUGUST 31, 2021

	Current Month		Year to Date	
REVENUES				
GRANT REVENUE VA TOB#3320	\$ 125,000.00	99.68	\$ 125,000.00	40.26
GO VA GRANTS	0.00	0.00	76,127.63	24.52
CITY OF GALAX	0.00	0.00	36,300.00	11.69
COUNTY OF GRAYSON	0.00	0.00	36,300.00	11.69
COUNTY OF CARROLL	0.00	0.00	36,300.00	11.69
OTHER INCOME	374.25	0.30	374.25	0.12
INTEREST INCOME	28.77	0.02	54.84	0.02
	<hr/>		<hr/>	
TOTAL REVENUES	125,403.02	100.00	310,456.72	100.00
	<hr/>		<hr/>	
COST OF SALES				
TOTAL COST OF SALES	0.00	0.00	0.00	0.00
	<hr/>		<hr/>	
GROSS PROFIT	125,403.02	100.00	310,456.72	100.00
	<hr/>		<hr/>	
EXPENSES				
CONSULTING & CONTRACT SERVI	0.00	0.00	20,000.00	6.44
ACCOUNTING FEES	310.00	0.25	940.00	0.30
LEGAL FEES	0.00	0.00	200.00	0.06
ADVERTISING	0.00	0.00	499.00	0.16
GENERAL LIABLILITY INSURANCE	0.00	0.00	2,167.00	0.70
TELECOMMUNICATIONS	124.31	0.10	246.22	0.08
OFFICE RENTAL	0.00	0.00	750.00	0.24
REPAIRS & MAINT	650.00	0.52	1,300.00	0.42
BANK CHARGES	0.00	0.00	26.26	0.01
INTEREST EXPENSE	8,333.75	6.65	16,667.50	5.37
WILDWOOD GAS EXTENSION COST	0.00	0.00	223,245.12	71.91
DEPRECIATION EXPENSE	210.83	0.17	421.66	0.14
LOAN REFINANCE COSTS	0.00	0.00	5,000.00	1.61
TAX WITHELD ON INVESTMENTS	6.90	0.01	6.90	0.00
	<hr/>		<hr/>	
TOTAL EXPENSES	9,635.79	7.68	271,469.66	87.44
	<hr/>		<hr/>	
NET INCOME	\$ 115,767.23	92.32	\$ 38,987.06	12.56
	<hr/> <hr/>		<hr/> <hr/>	

FOR MANAGEMENT PURPOSES ONLY

BLUE RIDGE CROSSROADS EDA
General Ledger Trial Balance
As of Aug 31, 2021

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

Account ID	Account Description	Debit Amt	Credit Amt
1010	REGULAR CHECKING AC	168,078.09	
1020	MONEY MARKET - GNB	328,197.08	
1025	DESIGNATED FUNDS-MA	39,586.79	
1100	ACCOUNTS RECEIVABLE	36,300.00	
1105	GRANTS RECEIVABLE	125,000.00	
1200	LAND INVENTORY	13,290,000.0	
1500	EQUIPMENT	33,178.75	
1530	OFFICE EQUIPMENT	1,553.15	
1700	ACCUMULATED DEPRECI		22,505.10
2000	ACCOUNTS PAYABLE		133,689.66
2101	DUE TO/FROM SBDC		6,523.12
2110	NOTES PAYABLE - MRPD		164,793.18
2700	NOTES PAYABLE - NBB		4,687,000.00
2750	GRANT FUNDS ADVANCE		102,931.80
2800	INTEREST PAYABLE		16,667.50
3900	FUND BALANCE		8,848,796.48
4012	Grant Revenue VA Tob#33		125,000.00
4022	GO VA Grants		76,127.63
4050	CITY OF GALAX		36,300.00
4055	COUNTY OF GRAYSON		36,300.00
4060	COUNTY OF CARROLL		36,300.00
4500	OTHER INCOME		374.25
4800	INTEREST INCOME		54.84
6030	CONSULTING & CONTRA	20,000.00	
6037	ACCOUNTING FEES	940.00	
6038	LEGAL FEES	200.00	
6040	ADVERTISING	499.00	
6060	GENERAL LIABLILITY INS	2,167.00	
6071	TELECOMMUNICATIONS	246.22	
6073	OFFICE RENTAL	750.00	
6120	REPAIRS & MAINT	1,300.00	
6400	BANK CHARGES	26.26	
6600	INTEREST EXPENSE	16,667.50	
6725	WILDWOOD GAS EXTEN	223,245.12	
6800	DEPRECIATION EXPENS	421.66	
6950	LOAN REFINANCE COST	5,000.00	
8000	TAX WITHELD ON INVES	6.90	
	Total:	14,293,363.5	14,293,363.5

BLUE RIDGE CROSSROADS EDA
Account Reconciliation
As of Aug 31, 2021
1010 - REGULAR CHECKING ACCOUNT
Bank Statement Date: August 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance			453,813.09
Add: Cash Receipts			6,897.37
Less: Cash Disbursements			(292,632.37)
Add (Less) Other			_____
Ending GL Balance			<u>168,078.09</u>
Ending Bank Balance			193,078.09
Add back deposits in transit			_____
Total deposits in transit			
(Less) outstanding checks			
	Jul 7, 2021	2428	(5,000.00)
	Jul 12, 2021	2434	<u>(20,000.00)</u>
Total outstanding checks			(25,000.00)
Add (Less) Other			_____
Total other			
Unreconciled difference			<u>0.00</u>
Ending GL Balance			<u><u>168,078.09</u></u>



999-99-99-99 02867 0 C 001 30 50 004
BLUE RIDGE CROSSROADS ECONOMIC DEV AGCY
1117 E STUART DR STE 178
GALAX VA 24333-2656

Your consolidated statement

For 08/31/2021

Contact us



BBT.com



(800) BANK-BBT or
(800) 226-5228

Coming soon

Important information about your transition from BB&T to Truist is on the way. You'll receive your details by mail in September 2021.

©2021, Truist Financial Corporation. Truist Bank, Member FDIC.

Summary of your accounts

ACCOUNT NAME	ACCOUNT NUMBER	BALANCE(\$)	DETAILS ON
BASIC PUBLIC FUND CHECKING	000	193,078.09	page 1
BASIC PUBLIC FUND CHECKING	00	30,525.61	page 2
BASIC PUBLIC FUND CHECKING	00	7,843.69	page 2
Total checking and money market savings accounts		\$231,447.39	



Checking and money market savings accounts

■ BASIC PUBLIC FUND CHECKING 0000

Account summary

Your previous balance as of 07/30/2021	\$480,980.09
Checks	- 294,799.37
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 6,897.37
Your new balance as of 08/31/2021	= \$193,078.09

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
08/03	2432	2,167.00	08/11	2442	210.00	08/30	2445	650.00
08/16	*2439	200,013.60	08/09	2443	54.55	08/30	2446	200.00
08/16	2440	90,515.46	08/27	2444	420.00	08/31	2447	69.76
08/12	2441	499.00						

* Indicates a skip in sequential check numbers above this item

Total checks = \$294,799.37

Deposits, credits and interest

DATE	DESCRIPTION	AMOUNT(\$)
08/09	DEPOSIT	124.75

continued

■ BASIC PUBLIC FUND CHECKING 0000153659575 (continued)

DATE	DESCRIPTION	AMOUNT(\$)
08/09	DEPOSIT	124.75
08/16	DEPOSIT	124.75
08/27	VENDORPAYM COVA Carroll-Grayson-Galax CUSTOMER ID 81653231	6,523.12
Total deposits, credits and interest		= \$6,897.37

■ BASIC PUBLIC FUND CHECKING 0000

Account summary

Your previous balance as of 07/30/2021	\$51,402.59
Checks	- 20,876.98
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 0.00
Your new balance as of 08/31/2021	= \$30,525.61

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
08/12	1649	400.00	08/09	1663	54.55	08/27	1667	210.00
08/19	1650	52.75	08/09	1664	124.75	08/31	1668	69.76
08/30	*1660	14,320.23	08/13	1665	31.00	08/31	1669	69.76
08/30	1661	3,733.68	08/13	1666	30.50	08/25	1670	1,500.00
08/11	1662	280.00						

* indicates a skip in sequential check numbers above this item

Total checks = \$20,876.98

■ BASIC PUBLIC FUND CHECKING 000: 7

Account summary

Your previous balance as of 07/30/2021	\$7,843.69
Checks	- 0.00
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 0.00
Your new balance as of 08/31/2021	= \$7,843.69

BLUE RIDGE CROSSROADS EDA
Account Reconciliation
As of Aug 31, 2021
1020 - MONEY MARKET - GNB
Bank Statement Date: August 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	328,175.21
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	<u>21.87</u>
Ending GL Balance	<u>328,197.08</u>
Ending Bank Balance	328,197.08
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u><u>328,197.08</u></u>



Skyline

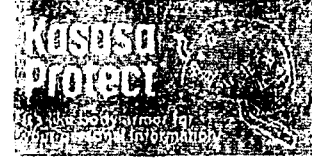
PO Box 186
Independence, Virginia 24348

Rec'd 9/15/21

Account Number	XXXXXXXXXXXX1161
Statement Date	09/10/2021
Enclosures	0
Page	1 of 1

Fraud happens. Now you're ready.

Skyline



Contact a Skyline National Bank Customer Service Representative about protecting your account today with Kusasa Protect.

*AUTO**SCH 5-DIGIT 24105 P:1283 / T:4 / S:
[Barcode]



CARROLL GRAYSON GALAX REGIONAL
DBA BLUE RIDGE CROSSROADS EDA
1117 E STUART DR
GALAX VA 24333-2656



PRIVACY NOTICE-Federal law requires us to tell you how we collect, share, and protect your personal information. Our privacy policy has not changed and you may review our policy and practices with respect to your personal information at www.skylinenationalbank.com or we will mail you a free copy upon request.

MMDA BUSINESS ACCOUNT XXXXXXXXXXXX1161

DESCRIPTION	DEBITS	CREDITS	DATE	BALANCE
BALANCE LAST STATEMENT			08/10/21	328,197.08
INTEREST		27.87	09/10/21	328,224.95
FEDERAL WITHHOLDING	6.69		09/10/21	328,218.26
BALANCE THIS STATEMENT			09/10/21	328,218.26
TOTAL CREDITS (1)		27.87		
TOTAL DEBITS (1)		6.69		

INTEREST

AVERAGE LEDGER BALANCE:	328,197.08	INTEREST EARNED:	27.87
INTEREST PAID THIS PERIOD:	27.87	DAYS IN PERIOD:	31
INTEREST PAID 2021:	246.31	ANNUAL PERCENTAGE YIELD EARNED:	.10%
FEDERAL WITHHOLDING 2021:	59.11		

ITEMIZATION OF OVERDRAFT AND RETURNED ITEM FEES

	TOTAL FOR THIS PERIOD	TOTAL YEAR TO DATE
TOTAL OVERDRAFT FEES:	\$.00	\$.00
TOTAL RETURNED ITEM FEES:	\$.00	\$.00

It's more than just a name...

S K Y L I N E

NOTICE: SEE REVERSE SIDE FOR IMPORTANT INFORMATION

BLUE RIDGE CROSSROADS EDA
Account Reconciliation
As of Aug 31, 2021
1025 - DESIGNATED FUNDS-MARKETING
Bank Statement Date: August 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	39,586.79
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	
Ending GL Balance	<u>39,586.79</u>
Ending Bank Balance	39,586.79
Add back deposits in transit	
Total deposits in transit	
(Less) outstanding checks	
Total outstanding checks	
Add (Less) Other	
Total other	
Unreconciled difference	<u>0.00</u>
Ending GL Balance	<u>39,586.79</u>

CROSSROADS SBDC
BALANCE SHEET
AUGUST 31, 2021

ASSETS

CURRENT ASSETS		
REGULAR CHECKING ACCOUNT	\$ 30,475.61	
CHECKING ACCOUNT SPECIAL	7,843.69	
DUE FROM BRCEDA	<u>6,523.12</u>	
TOTAL CURRENT ASSETS		44,842.42
PROPERTY AND EQUIPMENT		
FURNITURE & FIXTURES	4,642.43	
OFFICE EQUIPMENT	9,997.48	
ACCUMULATED DEPRECIATION	<u>(14,639.91)</u>	
TOTAL PROPERTY AND EQUIPMENT		0.00
OTHER ASSETS		
DEF OUTFLOWS PENSION	20,858.00	
DEFERRED OUTFLOW-OPEB	<u>1,300.00</u>	
TOTAL OTHER ASSETS		<u>22,158.00</u>
TOTAL ASSETS	\$	<u><u>67,000.42</u></u>

LIABILITIES AND CAPITAL

CURRENT LIABILITIES		
ACCOUNTS PAYABLE - TRADE	\$ 7,692.03	
DEFERRED INFLOWS PENSION	5,862.00	
DEFERRED INFLOW-OPEB	598.00	
ACCRUED LEAVE	<u>8,807.00</u>	
TOTAL CURRENT LIABILITIES		22,959.03
LONG-TERM LIABILITIES		
NET PENSION LIABILITY	69,881.00	
NET OPEB LIABILITY	<u>6,757.00</u>	
TOTAL LONG-TERM LIABILITIES		<u>76,638.00</u>
TOTAL LIABILITIES		99,597.03
CAPITAL		
FUND BALANCE	(81,499.09)	
NET INCOME	<u>48,902.48</u>	
TOTAL CAPITAL		<u>(32,596.61)</u>
TOTAL LIABILITIES & CAPITAL	\$	<u><u>67,000.42</u></u>

UNAUDITED - FOR MANAGEMENT PURPOSES ONLY

**CROSSROADS SBDC
INCOME STATEMENT
FOR THE TWO MONTHS ENDING AUGUST 31, 2021**

	Current Month		Year to Date	
REVENUES				
SOLID WASTE AUTH SUPPORT CARES ACT	\$ 0.00	0.00	\$ 70,875.00	91.57
	<u>6,523.12</u>	<u>100.00</u>	<u>6,523.12</u>	<u>8.43</u>
TOTAL REVENUES	<u>6,523.12</u>	<u>100.00</u>	<u>77,398.12</u>	<u>100.00</u>
COST OF SALES				
TOTAL COST OF SALES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
GROSS PROFIT	<u>6,523.12</u>	<u>100.00</u>	<u>77,398.12</u>	<u>100.00</u>
EXPENSES				
SALARIES & WAGES	3,379.92	51.81	13,519.68	17.47
PAYROLL TAXES	329.63	5.05	1,059.92	1.37
EMPLOYEE RETIREMENT	459.67	7.05	1,838.68	2.38
HEALTH INSURANCE	635.00	9.73	2,550.30	3.30
WORKERS COMPENSATION	0.00	0.00	20.00	0.03
VRS INSURANCE	45.29	0.69	181.16	0.23
PART TIME SALARIES AND WAGES	1,140.00	17.48	1,140.00	1.47
OUTSIDE COUNSELING	1,500.00	23.00	1,500.00	1.94
PROFESSIONAL FEES	0.00	0.00	210.00	0.27
CARESACT	1,656.72	25.40	5,890.86	7.61
ADVERTISING/MARKETING	0.00	0.00	124.75	0.16
COMPUTER/WEBSITE MAINT	31.00	0.48	129.51	0.17
TELECOMMUNICATIONS	124.31	1.91	246.22	0.32
MILEAGE AND FUEL EXPENSE	84.56	1.30	84.56	0.11
TOTAL EXPENSES	<u>9,386.10</u>	<u>143.89</u>	<u>28,495.64</u>	<u>36.82</u>
NET INCOME	<u>\$ (2,862.98)</u>	<u>(43.89)</u>	<u>\$ 48,902.48</u>	<u>63.18</u>

FOR MANAGEMENT PURPOSES ONLY

CROSSROADS SBDC
General Ledger Trial Balance
As of Aug 31, 2021

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

Account ID	Account Description	Debit Amt	Credit Amt
1010	REGULAR CHECKING ACCOU	30,475.61	
1020	CHECKING ACCOUNT SPECIA	7,843.69	
1100	DUE FROM BRCEDA	6,523.12	
1525	FURNITURE & FIXTURES	4,642.43	
1530	OFFICE EQUIPMENT	9,997.48	
1700	ACCUMULATED DEPRECIATIO		14,639.91
1801	DEF OUTFLOWS PENSION	20,858.00	
1803	DEFERRED OUTFLOW-OPEB	1,300.00	
2000	ACCOUNTS PAYABLE - TRADE		7,692.03
2801	DEFERRED INFLOWS PENSIO		5,862.00
28011	DEFERRED INFLOW-OPEB		598.00
2802	ACCRUED LEAVE		8,807.00
2810	NET PENSION LIABILITY		69,881.00
2811	NET OPEB LIABILITY		6,757.00
3900	FUND BALANCE	81,499.09	
4070	SOLID WASTE AUTH SUPPOR		70,875.00
4400	CARES ACT		6,523.12
6000	SALARIES & WAGES	13,519.68	
6001	PAYROLL TAXES	1,059.92	
6002	EMPLOYEE RETIREMENT	1,838.68	
6003	HEALTH INSURANCE	2,550.30	
6004	WORKERS COMPENSATION	20.00	
6005	VRS INSURANCE	181.16	
6006	PART TIME SALARIES AND W	1,140.00	
6030	OUTSIDE COUNSELING	1,500.00	
6031	PROFESSIONAL FEES	210.00	
6039	CARESACT	5,890.86	
6040	ADVERTISING/MARKETING	124.75	
6067	COMPUTER/WEBSITE MAINT	129.51	
6071	TELECOMMUNICATIONS	246.22	
6101	MILEAGE and FUEL EXPENSE	84.56	
	Total:	191,635.06	191,635.06

CROSSROADS SBDC
Account Reconciliation
As of Aug 31, 2021
1010 - REGULAR CHECKING ACCOUNT
Bank Statement Date: August 31, 2021

Filter Criteria Includes: Report is printed in Detail Format.

Beginning GL Balance		50,899.84
Add: Cash Receipts		
Less: Cash Disbursements		(20,424.23)
Add (Less) Other		<u> </u>
Ending GL Balance		<u>30,475.61</u>
Ending Bank Balance		30,525.61
Add back deposits in transit		
Total deposits in transit		
(Less) outstanding checks		<u> </u>
Mar 13, 2020 1497	(50.00)	
Total outstanding checks		(50.00)
Add (Less) Other		
Total other		
Unreconciled difference		<u>0.00</u>
Ending GL Balance		<u><u>30,475.61</u></u>

CROSSROADS SBDC
Account Reconciliation
As of Aug 31, 2021
1020 - CHECKING ACCOUNT SPECIAL
Bank Statement Date: August 31, 2021

Filter Criteria includes: Report is printed in Detail Format.

Beginning GL Balance	7,843.69
Add: Cash Receipts	
Less: Cash Disbursements	
Add (Less) Other	
Ending GL Balance	<u>7,843.69</u>
Ending Bank Balance	
Add back deposits in transit	<u> </u>
Total deposits in transit	
(Less) outstanding checks	<u> </u>
Total outstanding checks	
Add (Less) Other	<u> </u>
Total other	
Unreconciled difference	<u>7,843.69</u>
Ending GL Balance	<u>7,843.69</u>



999-99-99-99 02867 D C 001 30 50 004
BLUE RIDGE CROSSROADS ECONOMIC DEV AGCY
1117 E STUART DR STE 178
GALAX VA 24333-2656

Your consolidated statement

For 08/31/2021

Contact us



BBT.com



(800) BANK-BBT or
(800) 226-5228

Coming soon

Important information about your transition from BB&T to Truist is on the way. You'll receive your details by mail in September 2021.

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Summary of your accounts

ACCOUNT NAME	ACCOUNT NUMBER	BALANCE(\$)	DETAILS ON
BASIC PUBLIC FUND CHECKING	0000	193,078.09	page 1
BASIC PUBLIC FUND CHECKING	000	30,525.61	page 2
BASIC PUBLIC FUND CHECKING	0000	7,843.69	page 2
Total checking and money market savings accounts		\$231,447.39	



Checking and money market savings accounts

■ BASIC PUBLIC FUND CHECKING 00

Account summary

Your previous balance as of 07/30/2021	\$480,980.09
Checks	- 294,799.37
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 6,897.37
Your new balance as of 08/31/2021	= \$193,078.09

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
08/03	2432	2,167.00	08/11	2442	210.00	08/30	2445	650.00
08/16	*2439	200,013.60	08/09	2443	54.55	08/30	2446	200.00
08/16	2440	90,515.46	08/27	2444	420.00	08/31	2447	69.76
08/12	2441	499.00						

* Indicates a skip in sequential check numbers above this item

Total checks = \$294,799.37

Deposits, credits and interest

DATE	DESCRIPTION	AMOUNT(\$)
08/09	DEPOSIT	124.75

continued

■ BASIC PUBLIC FUND CHECKING 0 (continued)

DATE	DESCRIPTION	AMOUNT(\$)
08/09	DEPOSIT	124.75
08/16	DEPOSIT	124.75
08/27	VENDORPAYM COVA Carroll-Grayson-Galax CUSTOMER ID 81653231	6,523.12
Total deposits, credits and interest		= \$6,897.37

■ BASIC PUBLIC FUND CHECKING 0000253649259

Account summary

Your previous balance as of 07/30/2021	\$51,402.59
Checks	- 20,876.98
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 0.00
Your new balance as of 08/31/2021	= \$30,525.61

Checks

DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)	DATE	CHECK #	AMOUNT(\$)
08/12	1649	400.00	08/09	1663	54.55	08/27	1667	210.00
08/19	1650	52.75	08/09	1664	124.75	08/31	1668	69.76
08/30	*1660	14,320.23	08/13	1665	31.00	08/31	1669	69.76
08/30	1661	3,733.68	08/13	1666	30.50	08/25	1670	1,500.00
08/11	1662	280.00						

* indicates a skip in sequential check numbers above this item

Total checks = \$20,876.98

■ BASIC PUBLIC FUND CHECKING 0C

Account summary

Your previous balance as of 07/30/2021	\$7,843.69
Checks	- 0.00
Other withdrawals, debits and service charges	- 0.00
Deposits, credits and interest	+ 0.00
Your new balance as of 08/31/2021	= \$7,843.69

BRCEDA Monthly Report: 9/22/2021
Activities Reported 8/16/21-9/15/21

1) Virginia SBDC Funding Updates:

CY 2022 Subrecipient Agreement: Paperwork submitted along with signed cash match certification. No other action currently required.

GO VIRGINIA funding: Jody Keenan notified us that our office will be receiving \$46,000 in GO Virginia funds. The funding MUST be spent on direct client services (advising), ie: salary, wages, fringe, consultants. The period of award is January 1, 2021 – December 31, 2022. No match funding is required. The funds will be reimbursed to our office after they have been spent.

ACTION ITEMS:

- 1) Approve Chairman Mitchell to sign the subrecipient agreement for the GO Virginia funding once it is received. I expect this to arrive prior to our October meeting. The Virginia SBDC office is working with GMU to get subrecipient agreements in place. Once that agreement is received, our office will need to return it as soon as possible. To date, we have not been required to submit a budget. My primary goal is to utilize the funds by keeping part-time counselor Teresa Catron employed through 12/2022. I will submit a budget to BRCEDA for approval prior to spending any GO VA funds.

CLIENT IMPACT SUMMARY – DRAFT

CUSTOMERS SERVED	YTD 2021	Goal	Percentage of Goal
Unique Clients	157	110	143%
Training Clients	33	27	122%
CARES Clients (no 641)	4		
COUNSELING			
Counseled Clients	138	83	166%
Long Term Clients	13	21	62%
IMPACT			
Business Starts			
Capital Formation	4	18	22%
Jobs Created	\$ 2,106,128	\$ 3,100,000	68%
Jobs Retained	199		
New Clients	211		

2) Pandemic Funding Updates:

- a. Paycheck Protection Program – Continue to assist clients on their forgiveness applications.
- b. EIDL – continue to help clients apply for funds if they are eligible. The program made some changes in early September to the usage of EIDL funds. We have been working with clients on an individual basis to notify them of this change and how it helps their business.
- c. Rebuild Virginia – General Assembly approved \$250M for the fund to help fulfill the backlog of 9,000 applications and if funding available, accept new applications. Currently, average award is \$60,000. Notifications will go to businesses that were in queue – probably mid-October. Virginia Small Business Financing Authority will be working with VCC and outside contractors to process the applications. They anticipate it taking 6-9 months to fulfill the current backlog of applications in the queue and will likely run out of funds before new applications can be accepted.

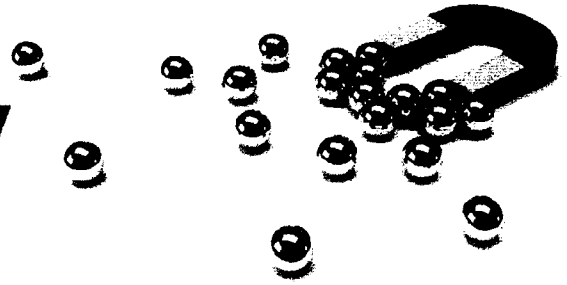
3) Projects/ Highlights / Significant Accomplishments:

- a. Partnered with GENEDGE to deliver training on business continuity and resiliency. This is a partner program under an ERR grant with GO Virginia and will continue over the next year. Additional dates are shown below. (Flyer attached for reference)
- b. Working with Chappell Business Strategies to create and deliver content in response to the Business Summit. We are about 1/3 way through this project and expect a resource page to go live by mid-October. (Resource page, podcasts, etc)
- c. Entrepreneur Guide – Submitting second round of edits to Letterpress on 9/28.
- d. QuickBooks training – working with Sykes to deliver virtual training on QB programs and usage of the software in the business. The schedule includes monthly workshops for both Online and Desktop users. *See schedule below.*
- e. Asked to work with Grayson County to work on Mount Rogers Community School project.
- f. Spent part of a day with Tracy Cornett to visit with business in Western Grayson County.

4) Local training for Clients:

- a. Continue to promote partner workshops. (Virginia SBDC, PTAC, etc)
- b. QuickBooks:
 - i. September 28th
 - ii. October 26th
 - iii. November TBD
- c. Business Continuity and Resiliency Planning
 - i. September 14th – Wytheville (10 business attendees)
 - ii. October 7th – Buchanan
 - iii. October 12th - Tazewell
 - iv. October TBD – Abingdon
 - v. November 9th – Wise
 - vi. November or January TBD - Galax

Business Resiliency Round Tables



During this ongoing COVID-19 pandemic, has your company been affected like most in Virginia?

Have recent events and economic uncertainty made you feel unprepared for future emergencies?

ABOUT

As a result, your many business support entities from across the Southwest Virginia region have come together to bring to your community “**Business Resiliency Round Tables.**” These events will bring together industry peers and resiliency experts, with the goal of providing valuable insight into how companies can take lessons learned through this current pandemic and prepare for potential business disasters. Through formalized processes, companies can become more resilient for the future.

Topics that will be covered through this interactive learning process include:

- Supply Chain Management
- Labor Force Management
- Financial Management
- Crisis / Management
- Risk Management
- Resiliency Leadership
- Recovery Strategies
- Operational Response
- Cybersecurity
- And more...

Who should attend? Any business or organization that found themselves challenged during the recent pandemic events and economic uncertainty.

This project was funded in part by GO Virginia, a state-funded initiative administered by the Virginia Department of Housing and Community Development (DHCD) that strengthens and diversifies Virginia's economy and fosters the creation of higher wage jobs in strategic industries.

SEE YOU THERE

- What:** Business Resiliency Round Tables
via in-person or virtually through Zoom meeting
- When:** Tuesday, September 14, 2021;
Two sessions are offered same day:
morning from 11:00 a.m. - 2:00 p.m.,
or afternoon from 4:00 - 7:00 p.m.
Lunch and dinner will be provided.
- Where:** Community Center
333 Community Blvd.,
Wytheville, VA 24382
- Register:** 11am-2pm: <https://bit.ly/Wytheville11am>
4pm-7pm: <https://bit.ly/Wytheville4pm>

EVENT PARTNERS



BLUERIDGECROSSROADS

economic development authority

Carroll – Grayson – Galax Regional Industrial Facilities Authority

Date: September 20, 2021
To: BRCEDA Board of Directors
From: Nichole Hair
Re: Director's report

Wildwood Commerce Park

- a. AEP Transmission Line – continue to coordinate with AEP.
- b. Gas Line – ANG finalizing project. Final reporting to GO Virginia Region One in October.
- c. Twin County Airport – a letters of support have been mailed to state and federal representatives. Infrastructure Bill could provide funding for the project. Communicating with Tom Jones on this.
- d. Marketing: Quality of Life project is underway and additional funding opportunities are being reviewed.
- e. Strategic Planning: Project on hold. Discussion to begin later this summer/early fall.
- f. Refi – Letter of Credit – There will be a change to the LOC for the VDOT grant for Wildwood Commerce Park. Skyline was unable to continue to offer the LOC. BB&T, now Truist, is willing to provide the LOC. The annual fee is 1.125% and collateral is the \$325,000 – currently at Skyline Bank. Funds will be moved over to Truist.

Projects/Prospects

- a. Continue discussions on distribution with 3 prospects. Request for closed session to discuss prospects.

While this report is currently short in nature, I am sure it will continue to grow. Please let me know of any questions. Thank you.

The Blue Ridge Crossroads Region is Virginia's "Entrepreneurial Region."

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